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IT-Solutions





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# Company

## **We connect systems, processes and people.**

We develop software for medium-sized companies. Our flexible solutions provide transparency and optimize the work flow in your enterprise. The spectrum ranges from lean applications to complex system integrations. Through the use of “Open Source Software”, the solutions are open and secure into the future.

As individual as our solutions are, so diverse are the possible applications. This brochure is intended to give you a first overview over the solutions we offer and the services we provide. We are looking forward to your interest.



## We ...

### **live quality without compromising.**

Customer satisfaction and reliability are our first priority. Our quality inspires trust.

### **have the courage to tackle new challenges.**

Along with our employees we pursue visions right up to the practical application.

### **feel obligated to the principle of Open Source software.**

A strong community is the foundation for lasting success. We regularly render our contribution.

### **want to shape the future.**

Sustainable growth through our own efforts is our goal. Our entrepreneurial independence gives us the necessary freedom.

### **build on mutual esteem.**

Respect and fairness guide our dealings with customers, partners and colleagues.

### **don't sell a product, but create solutions.**

We focus on the individual needs of our customers. What benefits them is most important.

### **cultivate personal customer relations.**

We consider ourselves long-term partners of our customers and provide the expected personal service.

### **support the ideas of our employees, encouraging them to contribute.**

The creativity of our employees, their commitment and their openness for better solutions is our foundation for innovation. We provide the optimal conditions in which they can grow and develop.

# Individual IT Solutions

*Many managers hesitate to select an individual IT solution because such solutions are considered time-consuming and inflexible. Due to assumed planning complexity, tedious implementation and incalculable costs, many avoid requesting further information – even at no obligation.*

In complex IT projects the classical approach with requirement and system specifications for the entire project up front is rather limited. For customers it is initially difficult and time-consuming to map out detailed requirements in advance. The implementation takes time and only after completing the software is it possible to check whether the business targets can actually be reached, or whether adjustments are needed. Late changes are often expensive because the effects on downstream features need to be considered.

## Advantages of our procedure

01	Earlier operational – earlier beneficial – earlier feedback
02	Makes complex projects manageable
03	Shows quick success
04	Provides flexibility during the process
05	Avoids laborious and costly misguided developments
06	Future-oriented architecture

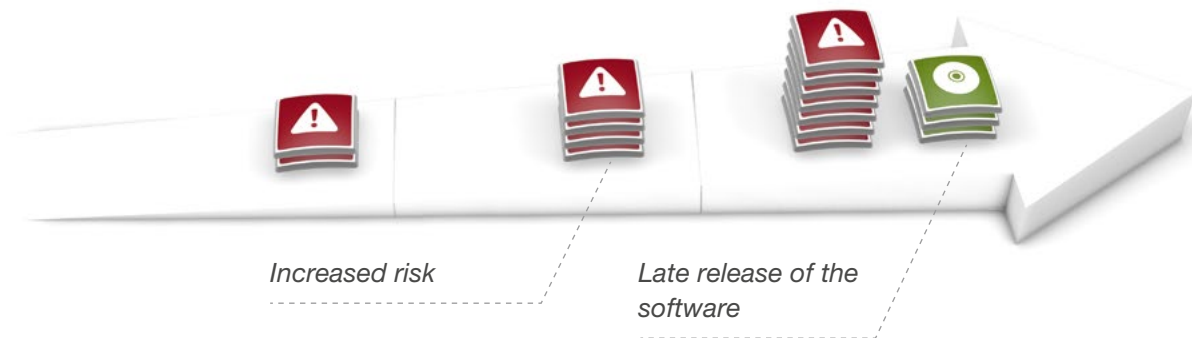
On the other hand, we depend on an iterative procedure. Together with our customers we prepare the specifications and functions. Instead of defining an entire project in detail, we describe with you each next step (2-4 workweeks) in detail, arranged according to relevance and practicality for your business. With mutually agreed development methods we can quickly deliver deployable and operational software that you can test with regard to fulfilling business goals in your company. In praxis you soon recognise whether the requirements were precisely formulated or whether adjustments are needed.

We can therefore immediately include your findings in the development process and, as a result, avoid laborious and costly misguided developments.

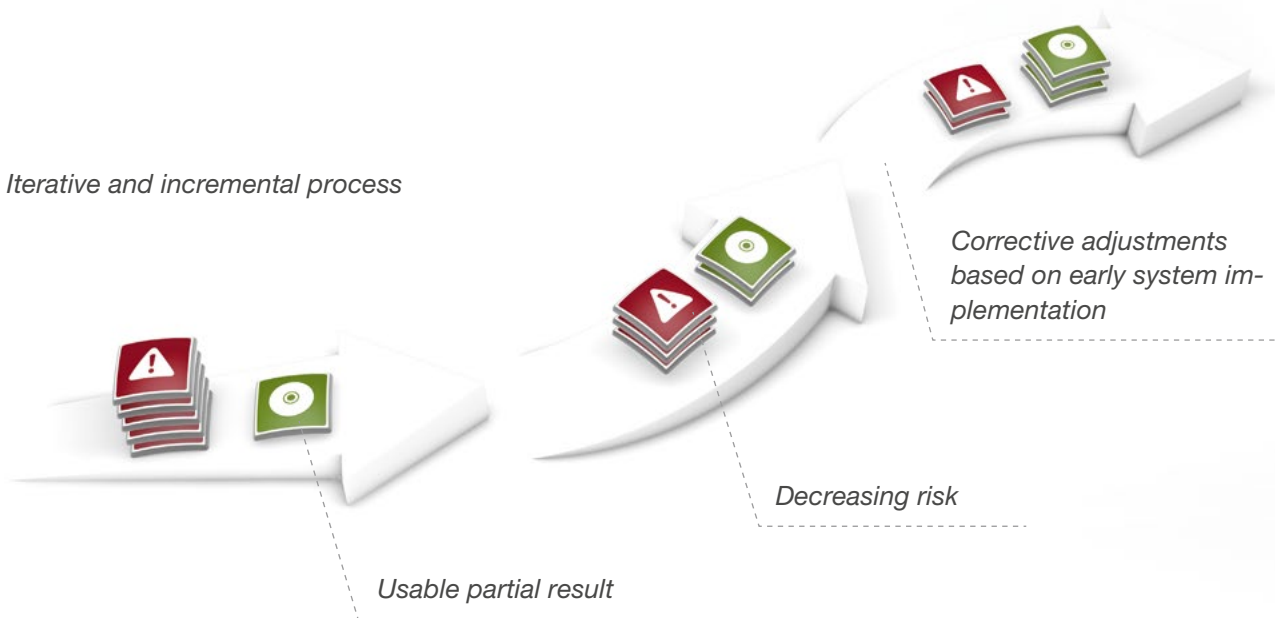


## FOLLOWING A MOVING GOAL

*Waterfall-like process*



*Iterative and incremental process*



In an increasingly dynamic surrounding, requirements are subject to change. Reasons could be diffuse information at the start of the project, changing market conditions and customer wishes or knowledge derived from system operations. Specially prepared programming and project management methods allow us to maintain the necessary flexibility in the project.

icherheit  
Beratung  
Analysen

Geschäftsprozesse  
Analysen  
Entwicklung  
Konzeption  
Open Source  
Sicherheit



The subdivision into product increments offers you the largest possible flexibility with regard to both the time frame for decisions on detailed specifications as well as the immediate benefit from an earlier operation of the system. The close contact to our development team requires the acceptance of the new software, and the feedback of your staff enhances the quality of the programme.

## OUR PROCEDURE



With the iterative and incremental approach you receive customised, high quality software, which is quickly operational.

# Open Source Strategies

“As individual as necessary, as standardised as possible”

We want to create solutions, without reinventing the wheel. Consequently, the expertise of Open Source software has been an important element of our strategy ever since we founded our company. But for us Open Source is more than just “source-code open software without user licence costs”. Open Source contributes significantly to the establishment of open standards and interfaces. The realisation of the individual wishes of our customers offers us an opportunity to make our contribution.

## Open Source is understood to be software with licensed contracts which include the following criteria

01	The software, i.e. its source code, is available in a readable form
02	The software may be copied, distributed and used as often as desired
03	The software may be changed and sent to others



We possess the competence to integrate appropriate Open Source software into your business concept of an individual solution. Depending on the application scenario and available specifications, the solutions can be protected through additional support and guarantees of the Open Source suppliers. The decision for Open Source software does not mean a decision against your current operating software. To achieve your business goals, we will integrate our solutions into your present IT infrastructure.

Open Source makes it possible for us to supplement where the individual wishes of our customers deviate from the standard.

## Advantages for the customer

01	Independence from suppliers through customisation
02	The software quality is recognisable due to the available source code
03	Open standards and interfaces insure flexibility for modification
04	Reduces user licence costs











# Application Integration



## Let your systems speak to each other

The IT infrastructure of a company has usually grown over the years. Various programmes for the diverse functions were installed to fulfil their respective tasks, but they don't communicate with each other. Therefore, the data needs to be manually transferred from one application to the next, which is time-consuming and prone to errors.

We integrate your company systems and provide for the correct data flow, not only internally, but also externally. These could be, for example, customers, suppliers and business partners. Our solutions tie up with open interfaces and expand the communication of your software. They harmonise the formats to insure a trouble-free data synchronisation.

So you receive a standardised and well-structured communication process as well as flexibility to adjust to the changing markets.

## Advantages of communication solutions

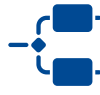
01	Open interfaces
02	Standardised formats
03	Flexible data paths
04	Overlapping, structured communication



# ORGANISATION OF THE DATA STREAM



# Business Process Management



## Efficiency, high customer satisfaction and transparency

One of the biggest time killers in companies are the unstructured, operational procedures. Another common annoyance includes simple manual tasks and system inconsistencies that waste valuable work time, not to mention pure checking assignments to determine whether the process has been completed, especially when a business partner is involved.

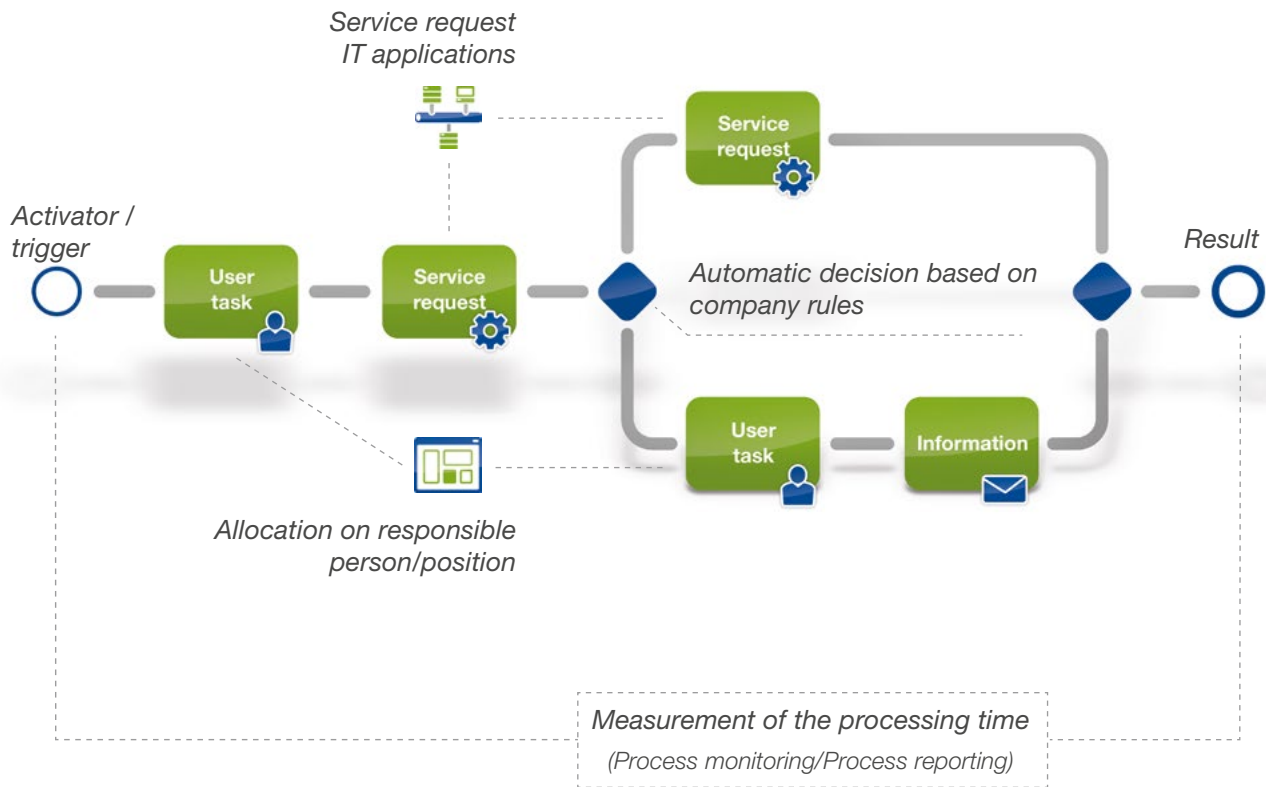
We shape the business processes and offer you the necessary technical processing support. As a result, we automate and standardise the data flow.

Through documentation of the business processes, the processing status is visible to all involved. This prevents work from being left unnoticed, while the adherence to specifications can be easily monitored. The processing quality increases, but the processing time decreases.

## Advantages of system-supported business procedures

01	Higher added value
02	Higher customer and employee satisfaction
03	Higher transparency of the processing status
04	Higher measurability
05	Higher processing speed

## EXECUTABLE PROCESSING MODEL



We shape your processes according to the open industry standard BPMN 2.0 and enable a dialogue between IT and designated departments. If additional events, responsibilities, news flow, escalation, automatic decisions, exceptions and service calls are completely defined, the processing model will be implemented through the processing software.

# Data Management



## Collecting, analysing and presenting business data

Corporate decisions are only as good as the information they're based on. However, due to the flood of data, companies often find it very hard to elicit the relevant key data. With such large amounts of data, it is no longer possible to make spontaneous decisions, while data from external sources such as suppliers can only be included with considerable effort.



Our data management solutions take over for you the collecting, preparing, and distribution of the data and enable meaningful interpretation. With the assistance of personalized dashboards you see the status quo at a glance and can follow developments and trends. Through the clear representation you can more easily interpret and understand the data. Consequently, the flow of information is optimised and creates a solid foundation for corporate decisions.

## Advantages of data management

01	Optimising the flow of information
02	Interpretable, understandable, consistent, credible and complete
03	Authoritative foundations for corporate decisions
04	Staff receive subject-oriented reports



# Corporate Portals



## Central access point of the company

At each key position of a corporation all the important data should be available. That is not often the case. The required information has to be collected from various sources, involving additional passwords and programmes.

In order to provide the best possible overview, we place all sources of information together on a web-based portal. All authorized personnel receive central access to the required information, applications and processes. Working with the many different programmes is unnecessary, and there is no need for shifting to other user interfaces.

Job steps that diverse programmes previously completed can be directly carried out in the corporate portal. In addition, the access rights can be finely selected so that you can even supply customers and business partners with specific information. Finally, the portal is modularly designed and can be expanded as needed.

## Advantages of a portal solution

01	Central access to data, applications and processes
02	Customizable user interfaces
03	Differentiated authorisation system
04	Single-Sign-On



# INDIVIDUAL ACCESS





”

Technology is  
inspiration for

We'd be

our  
your success.

happy to advise you. ““



## Meyer Business Services GmbH

Johann-Philipp-Reis-Str. 9  
D-53332 Bornheim

Phone: +49(0)2222-64 86 310

Fax: +49(0)2222-64 86 318

E-Mail: [kontakt@m-bs.de](mailto:kontakt@m-bs.de)

Internet: [www.m-bs.de](http://www.m-bs.de)

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